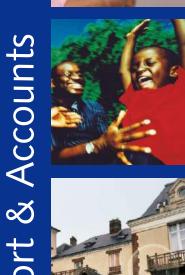
# 2008

Annual Rep









**HEAD OFFICE** 

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African Alliance Insurance Plc.







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# FINANCIAL HIGHLIGHTS FOR THE YEAR ENDED 31 DECEMBER 2008

	The Gro	oup	The Company		
	2008 N'000	2007 N'000	2008 N'000	2007 N'000	
Major Balance Sheet items:					
Total Assets Cash and Bank Deposits Investments Statutory Deposits Life Insurance Funds	20,542,714 76,154 3,153,943 200,000 1,007,554	4,647,033 63,426 758,591 200,000 286,112	19,259,037 70,050 5,151,602 200,000 1,007,551	4,058,490 63,426 756,256 200,000 286,112	
Shareholders' Funds	16,731,961	3,520,573	15,511,823	2,944,834	
Major Profit and Loss Account items: Net written Premiums Direct Claims paid Management Expenses Loss before Taxation and Exceptional Items Taxation Loss after Taxation	916,192 (310,127) (825,399) (901,385) (11,021) (7,933,737)	664,354 (408,920) (301,464) 48,137 (45,312) 2,825	916,126 (310,109) (639,720) (978,529) (9,221) (8,009,072)	664,354 (408,920) (289,130) 64,103 (40,062) 24,041	
Information per 50k ordinary share:	N	N	-N	N	
(Loss)/Earnings (basic)	(49.59)	1.88	(50.06)	16.03	
Net Assets	1.05	23.47	0.97	19.63	
Total Assets	1.28	30.98	1.20	27.06	
Number of Branches/Agencies and Subsidiar Number of Staff Number of Shares in issue (thousand)	ies 18 106 16,000,000	17 93 150,000	16 65 16,000,000	17 93 150,000	

## NOTICE OF 46<sup>™</sup> ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the 46th Annual General Meeting of African Alliance Insurance Plc will be held at Universal Hotel at Plot 3, Aguleri Street, Independence Layout, Enugu, Enugu State on Thursday, 12th April, **2012 at 12noon** to transact the following businesses:

#### **ORDINARY BUSINESS:**

- To receive the Report of the Directors and the Audited Financial Statements for the years ended December 31, 2008, December 31, 2009 and December 31, 2010.
- 2. To elect/re-elect Directors.
  - Pursuant to Section 256 of the Companies and Allied Matters Act, CAP C20 LFN 2004, (ii) Special Notice is hereby given that Chief Abel Nwankwo, who is retiring by rotation and offering himself for re-election at this meeting is above 70 years old.
- To appoint and fix the remuneration of the Auditors and the appointment of the members 3. of the Audit Committee.
- To authorize the Directors to fix the remuneration of the Auditors.

#### **SPECIAL BUSINESS:**

To amend Clause 97 of the Memorandum and Articles of Association to read:

"Unless and until otherwise determined by the Company in General Meeting the number of Directors shall not be less than five or more than fifteen. The first Directors shall be appointed in writing by a majority of the subscribers of the Memorandum of Association of the Company"

#### NOTES:

Amember of the Company entitled to attend and vote at the General Meeting is entitled to appoint a party to attend and vote in his/her stead. A proxy need not be a member of the company. To be valid for purpose of the Meeting, the proxy Form which will be attached to individual Notices should be completed, duly stamped by The Commissioner of Stamp Duties and submitted to The Registrar, Mainstreet Bank Registrars Limited, 2 Gbagada Expressway, Anthony Village, Lagos not later than 48 hours before the Meeting.

#### Closure of Register

The Register of Members and Transfer Books will be closed from Tuesday 3nd April 2012 to Thursday 12<sup>th</sup> April 2012, both days inclusive, for the purpose of preparing an up-to-date Register.

#### **Audit Committee**

The Audit Committee comprise of 3 Directors and 3 Shareholders' representatives. In accordance with Section 359(5) of the Companies and Allied Matters Act, any Shareholder may nominate a Shareholder for election to the Audit Committee by giving notice of such nomination in writing to the Company Secretary at least 21 days before the Annual General Meeting.

Dated this 8<sup>th</sup> Day of March 2012.

BY ORDER OF THE BOARD

Mosun Ehiedu Company Secretary Lagos, Nigeria



#### CORPORATE PROFILE FOR THE YEAR ENDED 31 DECEMBER 200

African Alliance Insurance Plc was incorporated as a Private Limited Liability Company on May 6th 1960 and was the first Indigenous Insurance Company to carry out the business of Life Assurance in Nigeria.

The Company was originally set up in partnership with Munich Reinsurance Company of Germany, the largest Reinsurance Company in the world. Munich-Re still provides technical support to the Company on a need basis.

In 2005, African Alliance Insurance went into a Joint Venture with First Securities Discount House Limited (FSDH) to set up Pensions Alliance Limited (PAL), a licensed Pension Fund Administrator.

Also in 2005 African Alliance Insurance Plc pioneered the sale of Takaful (Islamic Insurance) in Nigeria; through a robust selection of Sharia - compliant insurance and investment products.

The Company has a well structured Reinsurance Treaty arrangement led by African-Re, the foremost Reinsurance Company in the African Sub-Region, to manage risk mitigation on behalf of the Company.

African Alliance has 100% equity in Axiom Air Limited, Frenchies Foods (Nigeria) Limited and Alert and General Insurance in Monrovia, Liberia; a Cargo Airline Company, a Restaurant and Catering Services Company and a General Business Insurance Company respectively. The Company also has a 96% stake in Ghana Life Insurance Company Limited, located in Accra, the oldest indigenous Life Assurance Company in Ghana.

Over the years, we have established a solid reputation for excellent customer service and prompt claims settlement.

Our marketing efforts are co-ordinated through a network of 17 Branch Offices manned by experienced managers and highly motivated sales personnel for effective field coverage of the entire Country. In our bid to increase sales coverage and activity, January 2008 saw the opening of a new Sales Office in Abakaliki, Ebonyi State to aid grass-root penetration of the uninsured public in the Eastern Part of the Country.

### **CORPORATE INFORMATION AND PROFESSIONAL ADVISERS**

#### **BOARD OF DIRECTORS**

Chief Cyril Ajagu Chairman Appointed 26 March 2007

Managing Director/CEO Alphonse O. Okpor

Chief (Dr.) Abel Nwankwo (JP) Member Appointed 24 April, 2008

Alhaji Rasaki Oladejo Member

Dave Emenike Uduanu Member Resigned 24 April, 2008 Dr. Timi Austen-Peters Member Resigned 24 April, 2008 Member Resigned 24 April, 2008 Adekoyejo Edu

Jasper Nduagwuike Non-Executive Director Chinedu Eze

Non-Executive Director

#### **MANAGEMENT TEAM**

Managing Director/CEO Alphonse O. Okpor Vincent I. Emezi DGM, Marketing

Mrs. Olufunmilayo Abimbola Omo AGM, Technical Emmanuel Kayode Ogunyinka **Financial Controller** 

Controller, Internal Controls Mrs. Olabisi A. Adekola

Phillips Emaeyak Controller, Information Technology

Prince 'Biodun Salami Controller, Abuja Operations Ms. Ngozi Onuora Controller, Corporate Services

#### **MAJOR BANKERS**

Access Bank Plc First Bank of Nigeria Plc Guaranty Trust Bank Plc Union Bank of Nigeria Plc

#### **AUDITORS**

Akintola Williams Deloitte Chartered Accountants 235, Ikorodu Road, Ilupeju P.O. Box 965 Lagos

#### **LEGAL ADVISER AND COMPANY SECRETARY**

Mrs. Olayemi Anyanechi 112, Broad Street, Lagos.

#### **CONSULTING ACTUARY**

HR Nigeria Limited (Consulting Actuaries) AIICO Plaza, Afribank Street, P.O. Box 75399, Victoria Island Lagos.

#### **REGISTERED OFFICE**

112, Broad Street, Lagos.

#### **CHAIRMAN'S STATEMENT**



#### Distinguished Shareholders, Guests, Ladies and Gentlemen.

It is with great pleasure that I welcome you to the 46th Annual General Meeting of our Company holding at the Universal Hotel, Enugu.

In presenting the Report and Accounts for the year ended 31st December 2008, I would like to first make a brief review of the business environment in which your company operated and the attendant effects on its performance during the year under review.

#### **BUSINESS ENVIRONMENT**

The lingering financial crisis posed a serious challenge to the world's economy in 2008. The meltdown had devastating effects particularly on developing economies whose resources of foreign exchange earnings were with less value added. As expected the Nigerian economy is not immune to global occurrences, the Country continued to witness political stability resulting from the seamless transition of democratic institution from one elected civilian administration to another in 2007, unfortunately no significant improvement in infrastructural development was witnessed during the year under review. The cost of doing business continued to rise as investors in manufacturing and other sectors of the economy were

faced with immense challenges, occasioned by the epileptic power supply, inadequate and weak infrastructural facilities and influx of inferior and substandard products.

#### THE INSURANCE INDUSTRY

The Insurance Industry braced up to face the challenges despite the global economic meltdown. The slow compliance on the mandatory group life insurance affected the growth of group life insurance business and the effect of Pension Reform Act 2004 on Annuity business is yet to manifest.

However, our various retail businesses has continued to impact on the achievement made by the company and will ensure that this is improved upon for us to stay ahead of competitors in all our lines of insurance operations.

Our research and business development team is working assiduously on new products and exploring other cost effective distribution channels that will complement our present agency network.

#### **OPERATING RESULT**

The 2008 global economic crisis unarguably took its toll on the country's economy and our company was not completely isolated from the effects of the harsh economic environment which increased the loss position of the company to N7.933billion in 2008 as against a profit of N2.825million in year 2007 due to diminution in share prices at the Nigerian Stock Exchange. It is particularly worthy to note that our premium income rose to N918.182 million representing an increase of 38% over 2007 premium of N667.701 million. Total Income increased to N2.124billion in 2008 from N1.115billion in 2007 representing an increase of 91%. Our investment income was N937.404 million in 2008 as against N450.965 million in 2007.

We assure our esteemed shareholders that we will remain focused in our strategy for innovative product offerings with efficient and excellent customer service.

#### **BOARD OF DIRECTORS**

The following Board Members resigned as members and new members were appointed as replacement.

Chief (Dr.) Abel Nwankwo (JP) Member Appointed 24 April, 2008 Alhaji Rasaki Oladejo Member Appointed 24 April, 2008 Jasper Nduagwuike Member Appointed 24 April, 2008

## CHAIRMAN'S STATEMENT (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

Dave Emenike Uduanu Memeber Resigned 24 April 2008 Dr. Timi Austen-Peters Member Resigned 24 April, 2008 Member Resigned 24 April, 2008 Adekoyejo Edu

#### THE BOARD MEETINGS AND COMMITTEES

Attendance at the Board meetings are as shown below.

#### **Establishment, Compensation & Governance Committee**

The Committee was not yet in existence this year and therefore did not hold any meetings.

#### **Audit & Compliance Committee**

The committee was not yet in existence this year and therefore did not hold any meetings. Section 359 (6) of the Companies and Allied Matters Act cap C 20, Laws of the Federation of Nigeria, 2004 provides for the functions of the

#### **Enterprise Risk Management Committee**

The Committee was not yet in existence this year and therefore did not hold any meetings.

#### DIRECTORS ATTENDANCE AT MEETINGS

Directors	Board Establishment,		Audit &	Enterprise Risk
		Compensation	Compliance	Management
		& Governance	Committee	Committee
		Committee		
Number of Meetings	2	N/A	N/A	N/A
Engr. Cyril Ajagu	2	N/A	N/A	N/A
Mr. Chinedu Eze	2	N/A	N/A	N/A
Alhaji Razak Oladejo	-	N/A	N/A	N/A
Chief Abel Nwankwo	-	N/A	N/A	N/A
Mr. Jasper Nduagwuike	2	N/A	N/A	N/A
Mr Dave Emenike Uduanu	-	N/A	N/A	N/A
Dr Timi Austen-Peters	-	N/A	N/A	N/A
Mr Adekoyejo Edu	-	N/A	N/A	N/A

#### **STAFF**

I am pleased to report that our employees demonstrated good understanding in the face of the prevailing, harsh economic conditions. Cordial industrial relations based on mutual understanding between the Management and the Unions also sustained a conducive working atmosphere.

The Company continues to value staff training and development and will sustain its desire to ensure that the staff is best able to cope with the challenges of our business environment. In addition, staff welfare and improved competitive remuneration will continue to receive management attention for higher productivity.

#### CONCLUSION

My sincere gratitude and appreciation goes to our Shareholders, Clients, Brokers, Staff, Management and other interest groups for their continued support which has enabled our company to improve on its operations despite all

Thank you all and God bless everyone.

CHIEF (ENGR.) CYRIL AJAGU CHAIRMAN, BOARD OF DIRECTORS THE BOARD

FOR THE YEAR ENDED 31 DECEMBER 2008



CHIEF (ENGR.) CYRIL AJAGU CHAIRMAN



MR. ALPHONSE O. OKPOR MANAGING DIRECTOR



CHIEF ABEL NWANKWO, (JP)



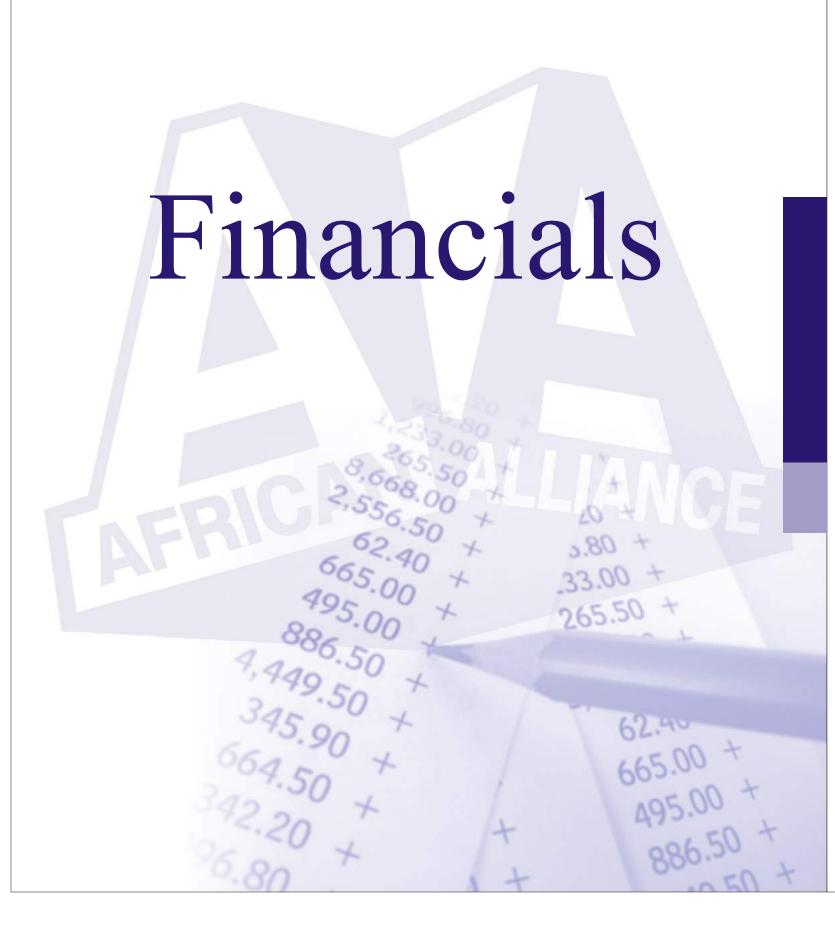
BARR. JASPER NDUAGWUIKE



ALHAJI RASAKI OLADEJO DIRECTOR



BARR. CHINEDU EZE



## REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 31 DECEMBER 2008

The Directors have pleasure in submitting to the members their report and audited financial statements of the Company for the year ended 31 December 2008.

#### 1. RESULTS

The Group loss for the year after taxation and exceptional item 7	7,933,737
Retained loss transferred to general reserve	7,942,919

#### 2. LEGAL FORM

The Company was incorporated as a private limited liability company in 1960 under the provisions of the Companies and Allied Matters Act CAP C20 LFN 2004 with RC No. 2176.

#### . PRINCIPAL ACTIVITIES

The Company market life and pensions businesses. On need basis, Munich Reinsurance provides technical services under an agreement with the Company.

#### 4. BUSINESS REVIEW AND FUTURE DEVELOPMENT

During the year, the Company carried out its business activities in accordance with its Memorandum and Articles of Association.

#### 5. FIXED ASSETS

Movement in fixed assets during the year are as shown in note 9 on pages 19 to 21.

#### DIRECTORS

In accordance with Section 259 (1) of the Companies and Allied Matters Act, CAP C20 LFN 2004, Dr. Timi A. Austen-Peters, and Messrs Mustapha Edu Adekoyejo and Emenike Dave Uduanu retired. The following persons were appointed new directors in the course of the year:- Chief (Dr.) Abel Nwankwo and Alhaji Rasaki Oladejo.

#### Z. DIRECTOR'S INTERESTS

The interests of the Directors in the issued share capital of the Company as recorded in the register of Directors' shareholding at 31 December 2008 are as follows:

Number of ordinary share of 50k each held

		variable of oralitary orial of our odder field
	Direct	Direct
Chief Cyril Ajagu	-	6,700,000,000
Mr. Jasper Nduagwuike	-	-
Mr. Chinedu Eze	-	-
Chief (Dr.) Abel Nwankwo	-	1,200,000,000
Alhaji Rasaki Oladejo	-	-
		Indirect Interest Represented
Chief Cyril Ajagu		Conau Limited
Mr. Jasper Nduagwuie		-
Mr. Chinedu Eze		-
Chief (Dr.) Abel Nwankwo		Universal Insurance Plc
Alhaji Rasaki Oladejo		-

## **REPORT OF THE DIRECTORS (Cont'd)**

FOR THE YEAR ENDED 31 DECEMBER 2008

None of the Directors has notified the Company for the purposes of Section 277 of the Companies and Allied Matters Act, CAP C20 LFN 2004, of any disclosable interest in contract in which the Company was involved as at 31 December 2008.

#### 8. FRAUD/FORGERY

There was no fraud recorded during the financial year under review.

#### 9. ANALYSIS OF SHAREHOLDINGS

The shares of the Company were fully owned by Nigerian citizens and associations.

The range of shareholding as at 31 December 2008 is as follows:

Range of ho	lding		No. of share holders	No. of share held	% Holdings
1	7 -	7,000,000	278	649,445,000	3.89
7,000,001	-	15,000,000	44	432,500,000	2.59
15,000,001	-	40,000,000	14	360,500,000	2.16
40,000,000	and	above	33	15,257,555,000	91.36
Total			369	16,700,000,000	100.00

#### 10. EMPLOYMENT AND EMPLOYEES

#### a. Welfare of Employees

The Company provides allowances to its employees at all levels for medical, transportation and housing.

#### b. Employees involvement and Training

The Company ensures that employees are informed in respect of the Company's activities especially in areas that concern them.

The Company also invests in training its workforce at various levels both in-house and external courses. This has resulted in enhancing the technical expertise of the workforce.

#### 11 DONATIONS

The Company did not make any donations to charitable organisations during the year under review.

#### 12. AUDITORS

Messrs Akintola Williams Deloitte having indicated their willingness will continue in office as the Company's auditors in accordance with Section 357(2) of the Companies and Allied Matters Act, CAP C20 LFN 2004. A resolution will be proposed at the Annual General Meeting to authorise the Directors to determine their remuneration.

#### BY THE ORDER OF THE BOARD

Mrs. Olayemi Anyanechi 112, Broad Street, Lagos

30 March, 2009

#### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS

FOR THE YEAR ENDED 31 DECEMBER 2008

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF AFRICAN ALLIANCE INSURANCE COMPANY PLC

Akintola Williams Deloitte 235 Ikorodu Road, Ilupej P.O Box 965, Marina Lagos Nigeria Tel: +234 (1) 271 7800 Fax: +234 (1) 271 7800 WWW.deloitte.com/ng

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of **African Alliance Insurance Company Plc** as at 31 December 2008, set out on pages 8 to 35 which have been prepared on the basis of the significant accounting policies on pages 8 to 10 and other explanatory notes on pages 15 to 31.

#### **Directors' Responsibilities for the Financial Statements**

The Directors are responsible for the preparation and fair presentation of these financial statements in accordance with the Companies and Allied Matters Act, CAP C20 LFN 2004 and the Insurance Act, CAP I17 LFN 2004. This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion the Company has kept proper accounting records and the financial statements are in agreement with the records in all material respects and give in the prescribed manner, information required by the Companies and Allied Matters Act, CAP C20 LFN 2004 and the Insurance Act, CAP I17 LFN 2004. The financial statements give a true and fair view of the financial position of **African Alliance Insurance Company Plc** as at 31 December, 2008, and of its financial performance and its cash flows for the year then ended in accordance with the Statements of Accounting Standards issued by the Nigerian Standards Board.

Chartered Accountants Lagos, Nigeria

30 March, 2009

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ember of Deloitte Touche Tohmatsu Limited

## STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The following are the statement of significant accounting policies adopted by the Company in the preparation of its financial statements.

#### Basis of Accounting

The financial statements are prepared under the historical cost convention modified to include the revaluation of certain land and buildings (own premises only). The life business is accounted for on the fund accounting

#### **Basis of Consolidation**

#### Subsidiaries

The Group financial statements incorporate the financial statements of the company and all its subsidiaries namely: African Alliance Realty Company Limited, Frenchies Nigeria Limited, and Ghana Life Insurance Limited. Control exists when the company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. All the financial statements are made up to 31 December.

All intra-group transactions, balances, income and expenses are eliminated on consolidation.

#### Investments in associated companies

Investments in associated company are carried on the Balance Sheet at cost. Profit and losses of the financial statements of the company are integrated into the consolidated financials to the extent of the Group's interest in the associated company.

#### Income recognition

Premium income is stated on cash basis net of re-insurance. Income from investments is stated at gross and is recognised in the accounts on an accrual basis.

#### Actuarial valuation of Life Fund

Actuarial valuation of life fund is carried out triennially for purpose of determining the surplus/deficit at the end of the three year period. The latest available actuarial valuation of the life funds was as at 31 December 2008. Surplus/deficit arising on valuation is reflected in the profit and loss account of the immediate succeeding year following that in which the valuation is carried out.

#### Reserve for unexpired risks

Reserves for unexpired risks are those proportions of the premium written in a year, less reinsurance, that relate to the period of risks from the period of cover to the subsequent date of expiry of the policies and have been computed in accordance with Section 20(1) of the Insurance Act CAP I17 LFN 2004, which stipulates that the provision for unexpired risks shall be calculated on a time apportionment basis of the risks accepted in the year.

#### Claims incurred but not reported

Provisions are made for claims incurred but not reported to the Company at the balance sheet date in accordance with Section 19(2) (ii) of the Insurance Act CAP I17 LFN 2004 on the basis of 10% of net outstanding claims.

#### Contingency reserve (g)

Contingency reserve is calculated at the higher of 3% of total premium receivable during the year or 20% of net profits (whichever is greater) in accordance with Section 24(2)(iii) of the Insurance Act CAP I17 LFN 2004 plus any additional amount which circumstances dictate should be so set aside. The additional contingency reserve required in any year is allocated to the different revenue reserve on the basis of premiums written.

#### Investments

Investments are classified as short term or long term.

#### **Short Term Investments**

Placements and deposits with banks, debts and securities held for a period not exceeding one year are classified as short-term investments. Short term investments are valued at lower of cost and market value. The amount by which cost exceeds market value is charged to the income statement for the period.

## STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

#### Long Term Investments

Investments intended to be held for over a period exceeding one year, which are held to maturity. Long term investments are stated at cost and provision are made for permanent diminution in value.

#### Investment properties

Investments properties are stated at market value and are not occupied substantially for use in the operations of the company. They are not subjected to periodic charges for depreciation. Gains and losses arising from changes in the fair value of such investment properties are transferred to investment properties revaluation reserve.

#### Fixed Assets

Fixed assets are stated at cost or valuation less accumulated depreciation.

#### Depreciation

Depreciation is calculated to write off the cost of fixed assets in equal instalments over their estimated useful lives as follows:

	70
Motor Vehicles Office Furniture and Equipment Land and Buildings	25 10 2
Plant and Machinery	10

#### **Debtors**

Bad debts are written off and specific provisions are made for any debts considered doubtful of recovery.

#### Foreign currencies

Transactions in foreign currencies are recorded in Naira at the rate of exchange ruling on the dates of the transactions. Assets and liabilities in foreign currencies are converted into Naira at the rates of exchange ruling on the Balance Sheet date. All exchange gains and losses arising therefrom are included in the Profit and Loss Account.

#### **Outstanding Claims**

Outstanding claims are calculated in accordance with the provisions of the Insurance Act CAP I17 LFN 2004.

Income tax is provided on taxable profit at the current statutory rate.

Provision for deferred taxation is made by the liability method and calculated at the current rate of taxation on the difference between the net book value of qualifying fixed assets and their corresponding tax written down value.

#### Pension Scheme

The Company complied with the Pension Reform Act 2004 with effect from 1 January 2005. Arrangement for retirement benefits for members of staff is based on the provisions of the staff pension scheme, which is contributory. The matching contribution of 7.5% each by staff and the Company are based on current salaries, designated allowances, and charged to the profit and loss.

#### Dividend (q)

Proposed dividend for the year is recognised as a liability only when declared and approved by the shareholders at the Annual General Meeting.

#### **Provisions** (r)

Provision is recognized when the Company has a present obligation whether legal or constructive as a result of a past event for which it is probable that an outflow of resources embodying economic benefits will be required to settle the obligations in accordance with the Statements of Accounting Standard 23.

## BALANCE SHEET FOR THE YEAR ENDED 31 DECEMBER 2008

			GROUP	C	COMPANY		
ASSETS	Note	2008 N'000	2007 N'000	2008 N'000	2007 N'000		
Cash and bank balances	2	76,154	63,426	70,050	63,426		
Placement with banks	3	2,261,514	1,287,724	2,261,466	1,287,724		
Long term investments	4	3,153,943	758,591	5,151,602	756,256		
Investment properties	5	4,089,088	117,709	4,089,070	117,709		
Debtors and prepayments	6	3,630,208	1,118,321	3,440,435	1,118,322		
Due from related company	7	2,800,000	105	2,800,000	1,897		
Due from Reinsurance		11,822	<del>-</del>	11,822	-		
Statutory deposit	8	200,000	200,000	200,000	200,000		
Fixed assets	9	3,319,991	1,101,157	1,234,592	513,156		
Goodwill	10	999,994					
TOTAL ASSETS	=	20,542,714	4,647,033	19,259,037	4,058,490		
LIABILITIES			A				
Bank overdrafts		690	295,747	-	295,747		
Creditors and accruals	11	468,557	138,944	422,601	131,876		
Life funds	12	1,007,554	286,112	1,007,551	286,112		
Tax payable Deferred taxation	13 14	74,468 434	49,779 10,529	58,021	44,043 10,529		
Term loans	15	13,614	105,000	13,614	105,000		
Liabilities for administered deposits	16	2,245,427	240,349	2,245,427	240,349		
Elabilition for darillinotoroa doposite							
CAPITAL AND RESERVES	٠	3,810,744	1,126,460	3,747,214	1,113,656		
Share capital	17	8,000,000	150,000	8,000,000	150,000		
Share Premium	18	14,365,133	-	14,365,133	\ -		
Deposit for shares		2,292,500	2,292,500	2,292,500	2,292,500		
Capital reserve	10	353,064	<i>//</i> -	-	<del>-</del>		
Contingency reserve	19	35,859	26,677	35,858	26,677		
General reserve	20	(10,409,846)	(43,473)	(10,447,307)	(5,600)		
Core capital		14,636,710	2,425,704	14,246,184	2,463,577		
Fixed assets revaluation reserve Investment properties	21	1,931,841	1,000,860	1,102,229	387,248		
revaluation reserve	22	163,410	94,009	163,410	94,009		
Shareholders' funds		16,731,961	3,520,573	15,511,823	2,944,834		
Minority interest	-	9			-		
Shareholders' funds and minority interest		16,731,970	3,520,573	15,511,823	2,944,834		
TOTAL LIABILITIES AND SHAREHOLDERS' FUNDS	-	20,542,714	4,647,033	19,259,037	4,058,490		

The financial statements on pages 8 to 35 were approved by the Board of Directors on 30 March 2009 and signed on its behalf by:

Chief Cyril Ajagu Chairman Alphonse O. Okpor **Managing Director** 

The accounting policies on pages 8 to 10 and the notes on pages 15 to 31 form part of these financial statements.

## 14 AFRICAN ALLIANCE INSURANCE PLC

## GROUP PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2008

	Note	2008 N'000	2007 N'000
INCOME			
Gross premiums written Outward reinsurance premiums	23 24	918,182 (1,990)	667,701 (3,347)
Net premiums income		916,192	664,354
Net income from restaurant etc	25	270,672	450.005
Investment and other income	25	937,404	450,965
		2,124,268	1,115,319
Increase in liabilities for administered deposits	16	-	-
Commission received		478	2,122
EXPENSES		2,124,746	1,117,441
Direct claims paid	26	(310,127)	(408,920)
Withdrawals on other insurance products	27	(92,775)	(170,164)
Increase in life assurance fund	12	(453,845)	-
Management expenses	28	(825,399)	(301,464)
Interest on overdrafts	00	(18,128)	(40,025)
Other charges Provision for doubtful accounts	32 29	(180,000) (713,051)	(60,467)
	23	(110,001)	(00,401)
Underwriting expenses:		(40,000)	(40.004)
<ul><li>Acquisition cost</li><li>Maintenance cost</li></ul>		(13,366) (419,440)	(10,221) (78,043)
(Loss)/profit before taxation & exceptional item		(901,385)	48,137
Exceptional item:			
- Provision for diminution in value of investments	4.1.1	(7,021,322)	40.407
(Loss)/profit before taxation	30	(7,922,707)	48,137
Taxation	13	(11,021)	(45,312)
Notice and a find a manufacture of		(7,933,728)	2,825
Minority interest  Loss/(profit) after taxation attributavle to group share	holders	(9) (7,933,737)	2,825
Appropriations:	oriolaci 3	(1,333,131)	2,020
Transfer to contingency reserve	19	9,182	6,677
Loss transferred to general reserve	20	(7,942,919)	(3,852)
		(7,933,737)	2,825
(Loss)/Earnings per share (kobo) - Basic	31	(49.59)	1.88

The accounting policies on pages 8 to 35 and the notes on pages 15 to 31 form part of these financial statements.

## COMPANY LIFE REVENUE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2008

	Note	2008 N'000	2007 N'000
INCOME			
Gross premium written	23	918,116	667,701
Outward reinsurance premiums	24	(1,990)	(3,347)
Net written premiums		916,126	664,354
Decrease in liabilities for administered deposits	16	-	-
Commission received	05	478	2,122
Investment and other income	25	929,051	450,965
TOTAL INCOME	/-	1,845,655	1,117,441
EXPENSES Direct claims paid	26	(310 100)	(408,920)
Direct claims paid Withdrawals on other insurance products	27	(310,109) (92,775)	(170,164)
Increase in life assurance fund	12	(453,842)	(170,101)
Management expenses	28	(639,720)	(289,130)
Interest on overdrafts		(93)	(40,025)
Other charges	32	(180,000)	(50,000)
Provision for doubtful accounts	29	(714,843)	(59,208)
UNDERWRITING EXPENSES:		(2,391,382)	(967,447)
- Acquisition cost		(13,366)	(10,220)
- Maintenance cost		(419,436)	(75,671)
TOTAL EXPENSES		(2,824,184)	(1,053,338)
(Loss)/profit before taxation & exceptional item		(978,529)	64,103
Exceptional item:			
- Provision for diminution in value of investments	4.1.1	(7,021,322)	
(Loss)/profit after exceptional item before taxation	30	(7,999,851)	64,103
Taxation	13	(9,221)	(40,062)
(Loss)/profit after taxation		(8,009,072)	24,041
Appropriations:			
Transfer to contingency reserve	19	9,181	6,677
(Loss)/profit transferred to general reserve	20	(8,018,253)	17,364
	=	(8,009,072)	24,041
(Loss)/Earnings per share (kobo) - Basic	31	(50.06)	16.03

The accounting policies on pages 8 to 10 and the notes on pages 15 to 31 form part of these financial statements.

# STATEMENT OF CASHFLOWS FOR THE YEAR ENDED 31 DECEMBER 2008

		GRO	GROUP		PANY
	Note	2008 N'000	2007 N'000	2008 N'000	2007 N'000
Cash flows from operating activities Premiums received from policy holders Other operating income	23	918,182 270,672	667,701 -	918,116 -	667,701 -
Cash paid to suppliers and employees Re-insurance commission Other operating cash payments		(244,183) 478 (722,752)	(89,860) 2,122 (183,927)	(155,967) 478 (633,409)	(89,860) 2,122 (185,923)
Commissions paid Claims paid Administered deposits	26	(432,806) (310,127) (378,237)	(88,264) (408,920) (280,546)	(432,802) (310,109) (378,237)	(85,891) (408,920) (280,546)
Esusu and takaful withdrawals Income tax paid	13	(92,775) (5,772)	(170,164)	(92,775) (5,772)	(170,164)
Net cash used in operating activities	33	(997,320)	(551,858)	(1,090,477)	(551,481)
Cash flows from investing activities Purchase of fixed assets Deposits for investments Proceeds on sale of investments Purchase of investments	9	(39,124) (165,000) 1,022,420 (8,227,868)	(9,390) (1,093,729) 538,746	(37,609) (165,000) 1,022,420 (8,159,529)	(9,390) (1,093,729) 538,746
Investment properties Proceeds on sale of fixed assets Statutory deposits Dividend and interest received		(3,901,978) 935 - 110,149	42 (185,000) 47,139	(3,901,960) 935 - 109,937	42 (185,000) 47,139
Net cash used in investing activities		(11,200,466)	(702,192)	(11,130,806)	(702,192)
Cash flows from financing activities Proceeds from private placements Share issue expenses Loan receipt Loan repayment		14,000,000 (411,125) - (91,386)	- - 105,000	14,000,000 (411,125) - (91,386)	- - 105,000
Deposit for shares Interest paid		(18,128)	2,292,500 (40,025)	(93)	2,292,500 (40,025)
Net cash flow from financing activities		13,479,361	2,357,475	13,497,396	2,357,475
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at 1 Janua	ry	1,281,575 1,055,403	1,103,425 (48,022)	1,276,113 1,055,403	1,103,802 (48,399)
Cash and cash equivalents at 31 December	34	2,336,978	1,055,403	2,331,516	1,055,403

#### 1. The Company

#### a. Legal Form

African Alliance Insurance Company Plc was incorporated as a private limited liability company in 1960. The company was converted to a public limited liability company on the 19 June, 2008. The shares of the company are 100% held by Nigerians.

#### b. Principal Activities

Its primary objective is to market Life and Pensions Businesses.

		GROUP		COME	PANY
		2008	2007	2008	2007
		N'000	N'000	N'000	N'000
2.	Cash and Bank balances				
	Union Bank of Nigeria Plc Access Bank Plc Ecobank Nigeria Plc Guaranty Trust bank Plc	4,155 7,234 27 55,634	11,654 - 27 44,154	4,155 7,234 27 55,634	11,654 - 27 44,154
	African International Bank Limited Barclays Bank, UK First Bank of Nigeria Plc	1,656 1,559 3,530	1,656 1,559 8,123	1,656 1,559 3,157	1,656 1,559 7,750
	Diamond Bank Plc Others	100 6,118 80,013	100 12 67,285	100 14 73,536	100 12 66,912
	Provision for doubtful balance (note 2.1)	(3,859) <b>76,154</b>	(3,859) <b>63,426</b>	<u>(3,486)</u> <b>70,050</b>	(3,486) <b>63,426</b>
2.1	Provision for doubtful balance	THE STATE OF THE S			
	At 1 January Additions during the year (note 29)	3,859	3,859	3,486	3,486
	At 31 December	3,859	3,859	3,486	3,486
3.	Placement with Banks				
	Union Bank of Nigeria Plc Access Bank Plc Guaranty Trust bank Plc First City Mounument Bank Plc.	551,994 15,000 1,559,647 132,616	550,000 15,000 722,723	551,994 15,000 1,559,647 132,616	550,000 15,000 722,723
	Oceanic Bank Plc First Bank of Nigeria Plc Diamond Bank Plc Others	36,333 376 21,335 323,401	376 35,789	36,333 - 21,335 323,353	- - 35,789
	Provision for doubtful balance (note 3.1)	2,640,702 (379,188)	1,323,888 (36,164)	2,640,278 (378,812)	1,323,512 (35,788)
		2,261,514	1,287,724	2,261,466	1,287,724

# NOTES TO THE FINANCIAL STATEMENTS (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

		GR	GROUP		/PANY
		N'000	N'000	N'000	N'000
3.1	Provision for doubtful balance				
	At 1 January Additions during the year (note 29)	36,164 343,024	35,788 376	35,788 343,024	35,788 -
	At 31 December	379,188	36,164	378,812	35,788
4.	Long term investments				
4.1	Quoted investments				
	Ordinary shares [Market Value - N2,770,511,175 (2007 - N1,055,328,902] Provision for diminution in value of investments  Debenture stocks	9,988,513 (7,217,998) 2,770,515 1,787	269,361 - 269,361 1,787	9,988,509 (7,217,998) 2,770,511 1,787	269,361 - 269,361 1,787
		2,772,302	271,148	2,772,298	271,148
4.1.1	Provision for quoted investments				
	At 1 January Additions during the year:	7 004 000	-	-	-
	<ul><li>- Diminution in value (note 4.1.2)</li><li>- Unsubstantiated investments (units)</li></ul>	7,021,322 196,676	-	7,021,322 196,676	
	At 31 December	7,217,998	-	7,217,998	-

#### **4.1.2** Exceptional item - Diminution in value of investments

A diminution in the value of quoted investments amounting to N7.021 billion arose as a result of the situation in the Nigerian Capital Market. This amount was charged to the Profit and Loss account as exceptional item in accordance with the Statement of Accounting Standards issued by the Nigerian Accounting Standards.

		GROUP	CC	MPANY
4.2 Associate (Unquoted)	N'000	N'000	N'000	N'000
Pension Alliance Limited (note 4.6)	355,389	272,836	355,389	272,836
4.2 Subsidiaries (Unquoted) equities				
African Alliance Realty Company Limited (note 4.7) Frenchies Nigeria Limited (note 4.8) Ghana Life Insurance Limited (note 4.9)	- - -	- - -	52 1,000,000 1,000,000	52 - -
			2,000,052	52
4.4 Other Investments				
Ordinary shares (Unquoted) Long-term loans Loans on mortgage Loans on policies Short-term loans	162,095 3,000 22,670 21,522 47,383	226,235 3,000 24,002 26,880 47,544	162,095 3,000 22,670 21,520 47,383	226,235 3,000 24,002 26,880 47,544
Provision for doubtful balances (note 4.5)	256,670 (230,418) 26,252	327,661 (113,054) 214,607	256,668 (232,805) 23,863	327,661 (115,441) 212,220
	3,153,943	758,591	5,151,602	756,256

#### 4. Long term investments (cont'd)

#### 4.5 Provision for doubtful investments

At 31 December	230,418	113,054	232,805	115,441
Additions during the year (note 29)	117,364	25,991	117,364	25,991
At 1 January	113,054	87,063	115,441	89,450

#### 4.6 Pension Alliance Limited

This represents the Company's 49% holding in Pensions Alliance Limited. The company's holding was increased by N82.553 million during the year. The company is engage in the provision of pension services

#### 4.7 African Alliance Reality Company Limited

This company is established to engage in the business of property development, rental and management. It is a wholly owned subsidiary of the company. The amount represents an 100% holdings in the company of 26,250 units of ordinary shares at N2.00 each.

#### 4.8 Frenchies Limited

This is a wholly owned investment of the Company. It was purchased from the former owners in the month of June 2008. The Company is in the business of providing restaurant and catering services.

#### 4.9 Ghana Life Insurance Company Limited, Ghana

This is a 98% investment in the company, which is located at 17 Aviation Road, Airport Residential Area, Greater Accra Region, Ghana. The ownership of the company was transferred in July 2008. Ghana Life is involved in the provision of life assurance products and services.

			GROUP	COMPANY		
		2008 N'000	2007 N'000	2008 N'000	2007 N'000	
5.	Investment properties					
	At 1 January Movements during the year:	117,709	23,700	117,709	23,700	
	- Revaluation increase Additions during the year: (note 5.1)	69,401 3,901,978	94,009	69,401 3,901,960	94,009	
	At 31 December	4,089,088	117,709	4,089,070	117,709	
5.1	Additions during the year:				Amount	
	Additions during the year is made up of the following:				N'000	
	Land at Beach Front Plot 12 Block A4, Lekki Phase 1	400,000	-	400,000	-	
	Land at Pankere Villiage, Abijo, Ibeju Lekki	2,000,000	-	2,000,000	-	
	Property at 17 Aviation road, Accra, Ghana 2 Nos. Presidential Mansions, Cantoment Area,	214,000	-	214,000	-	
	Accra, Ghana	132,000	_	132,000	-	
	One 4-bedroom Town House, Cantonment Area,					
	Accra, Ghana	54,000	-	54,000	-	
	Plot C4, Rumuogba Layout, Aba road, Port Harcourt 5 Nos. duplexes, Plot 2220 Suez Canal Crescent,	500,000	-	500,000	-	
	Sani Abacha Estate, Abuja	600,000	-	600,000	-	
	Others	1,978	-	1,960	-	
		3,901,978		3,901,978		

Investment properties represent buildings and un-developed land acquired for subsequent disposal in the near future and not occupied substantially by the company or members of the group of the holding company. They are not subjected to periodic charges for depreciation.

# NOTES TO THE FINANCIAL STATEMENTS (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

The property located at No 73, Oyemekun Street, Akure, Ondo State in the sum of N2,343,100 was professionally valued on 20 December 2006 at N6 million by Rasaq Anafi & Partners, Estate Surveyors, Valuers & Property Consultants. The valuation was based on open market value.

The developmental land scheme located at Phase 1, Lekki Penninsula, Block 2, Plot 6, CBD, Lekki Lagos in the sum of N1,927,908 was professionally valued on 20 December 2006 at N75 million by Rasaq Anafi & Partners, Estate Surveyors, Valuers & Property Consultants. The valuation was based on open market value.

Also, the property was revalued on 6 December 2008 in the sum of N81.07million by A. C. Otegbulu & Partners, Estate Surveyors & Valuers. The valuation was based on open market value.

The property located at Millenium Estate, Block B, House 9B, Oba Adeyinka Oyekan Housing Estate, Lekki Lagos State in the sum of N17,719,500 was professionally valued on 20 December 2006 at N35 million by Rasaq Anafi & Partners, Estate Surveyors, Valuers & Property Consultants. The valuation was based on open market

The parcel of land at Lekki SeagateEstate, Block J, Plots 15 & 17 Lekki, Lagos in the sum of N1,709,434 was professionally valued on the 6 December 2008 at N67 million by A. C. Otegbulu & Partners, Estate Surveyors & Valuers. The valuation was based on open market value.

Revaluation of land is carried out at the discretion of the directors and it is considered as and when necessary.

		G	ROUP	CO	MPANY
		2008	2007	2008	2007
6.	Debtors and prepayments	N'000	N'000	N'000	N'000
٥.	Due from agents	15,342	1,150	15,342	1,150
	Investment income receivable	26,120	26,120	26,120	26,120
	Prepayment - Rent	21,517	8,080	21,517	8,080
	Prepayment - Others	15,311	6,112	13,855	6,112
	Staff accounts receivable	33,398	16,046	15,353	16,046
	Deposit for investments (note 6.2)	192,091	1,093,729	192,091	1,093,729
	Trade debtors	101,819	-	- \	-
	Stock of raw materials & consumables	60,638	-	1,673	- )
	Staff share loan	3,200,000	- n	3,200,000	-
	Staff mortgage loans	50,581	48,919	50,581	48,919
	Other debit balances	61,060	9,952	49,992	8,373
		3,777,877	1,210,108	3,586,524	1,208,529
	Provision for doubtful accounts (note 6.1)	(147,669)	(91,787)	(146,089)	(90,207)
		3,630,208	1,118,321	3,440,435	1,118,322
6.1	Provision for doubtful balance				
	At 1 January	91,787	65,837	90,207	65,140
	Additions during the year (note 29)	55,882	25,950	55,882	25,067
	At 31 December	147,669	91,787	146,089	90,207

#### 6.2 Deposit for investments

This is made up of the following:

- a. The sum of N27,091 represent deposit for shares in MP Budget Limited for which share certificates has not been issued.
- b. The sum of N120million represent deposit for investment in First Ghana Building Company Limited, Ghana. The company is in the business of mortgage services.
- C. N45 million represent deposit for investment in Paramount Hotel, Ghana. The company is in the provision of recreation and hotel services.

#### 6.3 Staff Share Loan

The amount is made up of African Alliance Insurance Company Plc shares purchased during the Private Placement exercise on behalf of staff by the Directors of the Company. The allocation to specific staff is yet to be done by the Board of Directors.

	GRO	GROUP		ANY
	2008	2007	2008	2007
	N'000	N'000	N'000	N'000
7. Due from related company				
African Alliance Holding Limited	8,150	8,150	8,150	8,150
Universal Insurance Plc (note 7.2)	2,800,000	-	2,800,000	-
African Alliance Trustees Limited	105	105	105	105
African Alliance Realty Company Limited	-		1,792	1,792
	2,808,255	8,255	2,810,047	10,047
Provision for doubtful balance (7.1)	(8,255)	(8,150)	(10,047)	(8,150)
	2,800,000	105	2,800,000	1,897
7.1 Provision for doubtful balances			$\overline{\Lambda}$	
At 1 January	8,150	-	8,150	-
Additions during the year (note 29)	105	8,150	1,897	8,150
At 31 December	8,255	8,150	10,047	8,150

7.1 Universal Insurance Plc
During the year the Company embarked on a private placement. Universal Insurance Plc bought part of the shares on behalf of its staff. This however has not yet been paid for.

#### 8. Statutory Deposit

Statutory deposit represents the amount deposited with the Central Bank of Nigeria in accordance with Section 10 (3) of the Insurance Act, CAP I17 LFN 2004.

9.	Fixed	Ass	ets

9. Fixed Assets 9.1 The Group		Freehold Land and Building N'000	Motor Vehicles N'000	Office Furniture & Equipment N'000	Plant & Machinery N'000	Total N'000
Additions from Additions during Eliminated on Revaluation Disposals	new subsidiaries ng the year	1,069,650 1,273,002 15 (1,069,650) 1,976,500	58,475 3,851 20,800 - - (7,779)	118,767 18,837 16,809 - - (4,947)	90,018 1,500 - -	1,246,892 1,385,708 39,124 (1,069,650) 1,976,500 (12,726)
	new subsidiaries	3,249,517 24,131 -	75,347 46,434 3,454	75,170 14,804	91,518	3,565,848 145,735 97,720
Eliminated on Charge for the On Disposal At 31 Decemb	year er	(24,131) 9,404 - 9,404	11,137 (7,450) 53,575	12,284 (4,466) 97,792	5,624 - 85,086	(24,131) 38,449 (11,916) 245,857
Net book valu At 31 Decemb At 31 Decemb Cost Valuation	er, 2008	3,240,113 1,045,519 1,317,676 1,931,841	21,772 12,041 75,347	51,674 43,597 149,466	6,432 - 91,518	3,319,991 1,101,157 1,634,007 1,931,841
Valuation		3,249,517	75,347	149,466	91,518	3,565,848

## NOTES TO THE FINANCIAL STATEMENTS (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

#### Fixed Assets

9.2	The	Company
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	Freehold		Office	
	Land and		Furniture &	Total
	Building N'000	Vehicles N'000	Equipment N'000	N'000
Cost / Valuation				
At 1 January	469,651	58,475	116,443	644,569
Additions during the year	-	20,800	16,809	37,609
Eliminated on revaluation	(469,651)	-	-	(469,651)
Revaluation	1,172,500		- 1	1,172,500
Disposals		(7,779)	(4,947)	(12,726)
At 31 December	1,172,500	71,496	128,305	1,372,301
Depreciation				
At 1 January	12,132	46,435	72,846	131,413
Eliminated on revaluation	(12,132)	40,433	12,040	(12,132)
Charge for the year	9,404	10,922	10,018	30,344
On Disposal	9,404	(7,450)	(4,466)	(11,916)
оп Біорозаі		(1,400)	(4,400)	(11,510)
At 31 December	9,404	49,907	78,398	137,709
Net Book Value	1 162 006	24 500	40.007	4 224 502
At 31 December, 2008	1,163,096	21,589	49,907	1,234,592
At 31 December, 2007	457,519	12,040	43,597	513,156
Cost	70,271	71,496	128,305	270,072
Valuation	1,102,229			1,102,229
	1,172,500	71,496	128,305	1,372,301

#### Fixed Assets (Cont'd)

On 4 February 2004, a leasehold building with a net book value of N71,629,863 was professionally valued at N250,000,000 by Messrs Soji Olaniyi Partnership, a professional firm of estate surveyors and valuers on the basis of open market value. The sum of N178,370,137 was recognised as fixed assets revaluation reserve in the financial statements.

On 18 December 2006, the entity's property at 112, Broad Street, Lagos with the net book value of N407,950,594 was professionally valued by Rasag Anafi and Partners, Estate Surveyors, Valuers and Property Consultants at N600 million, producing a surplus of N192,049,406. The valuation was based on open market value. The valuation was incorporated into these financial statements and the surplus arising therefrom was credited into fixed assets revaluation reserve.

The same property was revalued on 6 December 2008 by A. C. Otegbule & Partners in the sum of N804million. The valuation was based on open market value. The valuation has been incorporated in these financial statements.

On 20 December 2006, the entity's property at 13/17, Breadfruit Street, Lagos with a book value of N250 million was professionally valued by Rasag Anafi and Partners, Estate Surveyors, Valuers and Property Consultants at N320 million, producing a surplus of N70 million. The valuation was based on open market value between a willing buyer and a willing seller. The valuation was incorporated into these financial statements and the surplus arising therefrom was credited into fixed assets revaluation reserve.

The same property was revalued on 6 December 2008 by A. C. Otegbule & Partners in the sum of N1.005 billion. The valuation was based on open market value. The valuation has been incorporated in these financial statements.

On 18 December 2006, the entity's property at 34, Association Avenue, Ilupeju, Lagos in the sum of N52,855,000 was professionally valued by Rasaq Anafi and Partners, Estate Surveyors, Valuers and Property Consultants at N150 million, producing a surplus of N97,145,000. The valuation was based on open market value between a willing buyer and a willing seller. The valuation was incorporated into these financial statements and the surplus arising therefrom was credited into fixed assets revaluation reserve.

The same property was revalued on 6 December 2008 by A. C. Otegbule & Partners in the sum of N167.5 million. The valuation was based on open market value. The valuation has been incorporated in these financial statements.

Revaluation of land and buildings is carried out at the discretion of the directors and it is considered as and

## NOTES TO THE FINANCIAL STATEMENTS (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

10. Goodwill  - Ghana Life Insurance Company Limited:  Based on audited financial statements as at 31 December 2007:	)
Assets:Fixed assets248Long term investments100Loans and advances138Accounts recevaible579Short term investments3,676Cash and bank balances205Liabilities:	4 2 2 9 59 3
Bank overdraft (59) Due to Re-insurers (1) Accounts payable (177)	(1) - (3) 102) (1)
Net liabilities  (1,722)  % of investment taken up:  Relative investment	27
Consideration         1,000,           1,000,         1,000,           Investment during the year         (2,717)           Goodwill         999,	027
- Frenchies Limited: Based on audited financial statements as at 31 December 2007:	
Stocks 44, Debtors 105,	983 805 634 646
Creditors (79, Taxation	660) 344) 064

1,273,000 1,353,064

1,000,000

(353,064)

Fair value of builling taken up

Consideration

Capital reserve

		GRO	UP	COMP	PANY
		2008 N'000	2007 N'000	2008 N'000	2007 N'000
11.	Creditors and Accruals				
	Trade Creditors	29,998	55,112	-	55,112
	Reinsurance Premium	-	5,177	-	5,177
	Premium Deposits	59,450	16,453	59,450	16,453
	Private Placement Issuing Fees (note 11.1)	223,742	-	223,742	-
	Agent Savings	14,298	8,831	14,298	8,831
	PAYE and other Taxes	6,152	4,409	6,152	3,320
	Insurance Special Fund	900	6,000	900	6,000
	Other Creditors	14,057	11,823	14,053	9,068
	Uncleared effects	85,141	16,403	85,141	16,403
	Provision for Legal Liabilities	4,010	4,010	4,010	4,010
	Provisions and Accruals	30,809	10,245	14,855	6,855
	Information Technology Development Levy (note 11.3)		481		647
		468.557	138.944	422.601	131.876

#### 11.1 Private Placement Issuing Fees

This represents the outstanding balance of the private placement fees due to the Issuing Houses and professional advisers. It has not been paid as at date.

#### 11.2 Staff Pension Scheme

2 Otali i Clisioli Golicilic				
At 1 January	_	5,854	-	5,854
Additions	10,350	6,882	10,350	6,882
Remittance to PFA'S	(10,350)	(12,736)	(10,350)	(12,736)
At 31 December	_		_\	_

11.3 The Nigerian Information Technology Development Agency (NITDA) Act was signed into law on 24 April 2007. Section 12(2a) of the Act stipulates that, specified companies contribute 1% of their profit before tax to the Nigerian Information Technology Development Agency. In line with the Act, the company has provided for NITDA levy at the specified rate.

12.	Life Assurance Fund	2008 N'000	2007 N'000	2008 N'000	2007 N'000
	At 1 January Prior year's adjustment (note 20.1) Increase during the year	286,112 267,597 453,845	286,112	286,112 267,597 453,842	286,112 - -
	At 31 December	1,007,554	286,112	1,007,551	286,112

The latest actuarial valuation of the life fund was as at 31 December 2008 by HR Nigeria Limited. At that date, the book value of the life fund including unrealised capital appreciation less a provision for tax was N1,007.551million. Therefore, the surplus of N54.781million has not been recognised in the profit and loss account in these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

	GRO		COMPANY	
	2008 N'000	2007 N'000	2008 N'000	2007 N'000
3. Tax Payable	14 000	14 000	14 000	14 000
3.1 Per Profit andLoss account Income tax:				
Income tax for the year Prior years' under provision	21,116	42,914 2,398	19,750 -	40,062 -
	21,116	45,312	19,750	40,062
Deferred Tax	(10,095)	<u> </u>	(10,529)	
	11,021	45,312	9,221	40,062
3.2 Per Balance Sheet Income Tax:  At 1 January	49,779	4,467	44,043	3,981
From consolidated new subsidiaries	9,345	-	1 1,0 10	0,00.
			-	_ 8
Based on profit for the year	21,116	45,312	19,750	- 40,062
Based on profit for the year  Payments during the year	21,116 80,240 (5,772)	45,312 49,779	19,750 63,793 (5,772)	40,062
	80,240		63,793	
Payments during the year	80,240 (5,772)	49,779 -	63,793 (5,772)	44,043
Payments during the year At 31 December  4. Deferred Taxation At 1 January	80,240 (5,772) <b>74,468</b> 10,529	49,779 -	63,793 (5,772) <b>58,021</b> 10,529	44,043
Payments during the year At 31 December  4. Deferred Taxation	80,240 (5,772) <b>74,468</b>	49,779 - <b>49,779</b>	63,793 (5,772) <b>58,021</b>	44,043 - <b>44,043</b>

Deferred taxation resulted into aggregate deferred tax assets of N883,751,769 as at 31 December 2008. This was not adjusted for, in these financial statements.

#### 15. Term Loans

The balance represents loan from First Bank of Nigeria Plc (N16 million) which was used to finance the purchase of Fixed asset for the Company at an interest rate of 25.2%. The facilities were secured against lien on the company's blue chip shares. The Facility as been fully liquidated after the balance sheet date.

		GROUP		COMPANY	
		2008 N'000	2007 N'000	2008 N'000	2007 N'000
16.	Liabilities on administered deposits				
	At 1 January	240,349	520,895	240,349	520,895
	Prior year's adjustment (note 20.1)	2,155,857		2,155,857	
	Deposit received during the year	658,512	342,639	658,512	342,639
	Withdrawals in the year	(1,036,749)	(623,185)	(1,036,749)	(623, 185)
	Guaranteed interest	227,458	-	227,458	-
	Deficit through actuarial valuation			-	
	At 31 December	2,245,427	240,349	2,245,427	240,349

The latest available actuarial valuation of the liabilities for administered deposits as at 31 December 2008 was carried out by HR Nigeria Limited. At that date, the book value of the liabilities for administered deposits including unrealised capital appreciation less a provision for tax was N2,245.427 million.

	approblation loss a provision for tax was 142,246.427 million.	GROUP		C	COMPANY	
		2008	2007	2008	2007	
17.	Share Capital	N'000	N'000	N'000	N'000	
	Authorised:					
	30 billion ordinary shares of 50 kobo each					
	(2007 - 200,000,000 ordinary shares of N1 each)	15,000,000	500,000	15,000,000	500,000	
	Issued and Fully Paid:					
	Ordinary shares at 50kobo each: (2007 N1.00 each)					
	At 1 January,	150,000	150,000	150,000	150,000	
	Arising during the year:					
	- Private placements	3,500,000	-	3,500,000	-	
	- Share exchanged for Universal					
	Insurance Plc shares (note 17.1)	2,850,000		2,850,000	\ <u>-</u>	
		6,500,000	150,000	6,500,000	150.000	
	Issued But Not Paid:	0,500,000	130,000	0,300,000	150,000	
	- Allotted but not yet paid	1,500,000		1,500,000		
		8,000,000	150,000	8,000,000	150,000	

At the Extra-Ordinary General Meeting of the Company held on 10 May 2006, the authorised share capital of the Company was increased from N200million to N500million by the creation of additional 300million units of ordinary shares of N1.00 each ranking in all respects parri passu with the existing ordinary shares of the Company. The increase was registered with the Corporate Affairs Commission on 8 March 2007.

At the meeting of the board of directors held on the 21 March 2008, the authorised share capital of the company consisting of 500million units of shares at N1.00 each was sub-divided into 1billion units of shares of 50kobo each.

At the Extra-ordinary General Meeting of the members of the Company held on 9 April 2008, the authorised share capital of the company was increased from N500million to N15billion by the creation of additional 29billion units of shares of 50kobo each. This has been duly registered with the Corporate Affairs Commission.

During the year, the Company made a private placement offer of 10billion units of ordinary shares at a price of N2.00 per share to selected subscribers.

The private placement was 100% successful. The allotment of the shares resulted to share premium of N14billion net of issuing expenses as stated in note 18.

A total of 1.6billion units of shares was purchased by the board of directors on behalf of the staff of the company. Also, Universal Insurance Plc purchased a total of 1.4billion units of shares. These shares have not yet been paid for.

The Company offered a total units of 5.7 billion units of shares as consideration for a total of 1.140 billion units of shares of Universal Insurance Plc valued at N2.50 per share, as approved by the board of directors.

		•	,	• •	GROUP		COMPANY	
18.	Share Premium				2008 N'000	2007 N'000	2008 N'000	2007 N'000
	At 1 January				-	-	-	-
	Arising from Private Placements				15,000,000	-	15,000,000	-
	Share Issue Expenses				(634,867)	-	(634,867)	-
	At 31 December				14,365,133	-	14,365,133	

# NOTES TO THE FINANCIAL STATEMENTS (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

		GROU <b>2008</b>	IP 2007	COMPA 2008	NY 2007
19.	Continuos es	N'000	N'000	N'000	N'000
19.	Contingency reserve At 1 January	26,677	20,000	26,677	20,000
	Transfers during the year	9,182	6,677	9,181	6,67
	At 31 December	35,859	26,677	35,858	26,67
00			20,011	00,000	20,01
20.	General reserve	(40, 470)	(20, 522)	(F.COO)	(00.00
	At 1 January Prior years adjustment:	(43,473)	(38,532)	(5,600)	(22,96
	-Life insurance fund (note 20.1)	(267,597)		(267,597)	
	-Deposit Administration (note 20.1)	(2,155,857)		(2,155,857)	
	- VAT payable on fees receivable	-	(1,089)	-	
	(Loss)/profit for the year	(7,942,919)	(3,852)	(8,018,253)	17,36
	At 31 December	(10,409,846)	(43,473)	(10,447,307)	(5,60
	Balance represent adjustment that was carried out insurance fund and the Deposit Administration to a report of the Actuarial valuation as at 31 December (See notes 12 and 16 for details)	gree with the			
21.	Fixed Assets Revaluation Reserve				
	At 1 January Movements during the year:	1,000,860	641,666	387,248	220,1
	- Cost	(1,069,650)	-	(469,651)	
	- Accummulated depreciation	24,131	-	12,132	407.4
	Additions in the year	1,976,500	359,194	1,172,500	167,1
	At 31 December	1,931,841	1,000,860	1,102,229	387,2
22.	Investment Properties Revaluation Reserve				
	At 1 January	94,009	94,009	94,009	94,0
	Additions in the year	69,401	-	69,401	
	At 31 December	163,410	94,009	163,410	94,0
23.	Gross Premium written				
	Individual LifeBusiness	390,280	247,244	390,214	247,2
	Group Life Business	380,368	286,319	380,368	286,3
	Other insurance products:	770,648	533,563	770,582	533,5
		71,906	24,060	71,906	24,0
	Takaful contribution (note 23.2) Esusu contribution	71,900 75,628	110,078	71,906 75,628	110,0
	Esasa contribution	918,182	667,701	918,116	667,7
		310,102	001,101	910,110	301,1
23.1	Net written premiums	040.460	007.704	040 440	007.
	Gross premium written	918,182	667,701	918,116	667,7
	Outward reinsurance premiums (note 24)	(1,990)	(3,347)	(1,990)	(3,3
		916,192	664,354	916,126	664,3

Hygeia Nigeria Limited, Flour Mills Nigeria Plc, Nestle Foods Plc, West African Portland Cement Nigeria Plc, UAC Property Development Company Plc and Mobil Nigeria Plc.

	5	GROUP			COMPANY		
		2008 N'000	2007 N'000	2008 N'000	2007 N'000		
24.	Outward reinsurance premiums						
	Individual life business	104	-	104	-		
	Group life business	1,886	3,347	1,886	3,347		
		1,990	3,347	1,990	3,347		

30 AFRICAN ALLIANCE INSURANCE PLC

		GROUP		COMPANY		
		2008	2007	2008	2007	
		N'000	N'000	N'000	N'000	
25.	Investment and other Income					
	Gains on Sale of Shares	768,432	391,407	768,432	391,407	
	Dividend from other Companies	2,032	13,613	2,032	13,613	
	Interest on Bankers Acceptance	96,057	1,074	96,057	1,074	
	Profit on disposal of Fixed Assets	125	7	125	7	
	Interest on Statutory Deposit	7,549	7,634	7,549	7,634	
	Interest on Term Deposits	58,698	18,857	50,557	18,857	
	Income on Investment Properties	873	4,778	873	4,778	
	Sundry Revenue	3,638	13,595	3,426	13,595	
		937,404	450,965	929,051	450,965	
26	Direct Claims paid	337,404	430,903	323,031	430,303	
20.		207.406	270 272	207 470	070 070	
	Direct Claims paid	297,196	270,273	297,178	270,273	
	Surrenders	12,931	138,647	12,931	138,647	
		310,127	408,920	310,109	408,920	
27.	Withdrawals on other Insurance Products					
	Takaful withdrawals	19,933	9,738	19,933	9,738	
	Esusu withdrawals	72,842	160,426	72,842	160,426	
			- 1	V		
		92,775	170,164	92,775	170,164	
28.	Management Expenses	4				
	Staff Cost	270,940	104,729	175,519	104,729	
	Bank Charges	24,629	2,035	18,414	14,782	
	Other Charges and Expenses	59,919	61,184	47,467	44,019	
	General Maintenance and running costs	122,387	41,932	68,386	41,932	
	Legal and Professional Fees	31,464	39,650	21,994	39,650	
	NAICOM Supervision Fees	11,923	6,000	11,923	6,000	
	Depreciation	38,449	39,518	30,344	27,518	
	Loss on Sale of Fixed Assets	-	416	44 000	-	
	Insurance Supervision Fund	11,923	6,000	11,923	6,000	
	Exchange Difference	15		-	4.500	
	Stamp Duty	253,750		253,750	4,500	
		825,399	301,464	639,720	289,130	
29.	Provision for Doubtful Accounts					
	Cash and Bank	_	-	-	-	
	Short Term Investments	343,024	376	343,024	_	
	Quoted Investments	196,676	-	196,676	_	
	Long Term Investments	117,364	25,991	117,364	25,991	
	Debtors and Prepayments	55,882	25,950	55,882	25,067	
	Due from Related Companies	105	8,150	1,897	8,150	
		742.054				
		713,051	60,467	714,843	59,208	
30.	(Loss)/Profit before Taxation					
	(Loss)/Profit before Tax is stated after charging:					
	Staff Pension Cost	10,350	6,882	10,350	6,882	
	Insurance Supervision Levy	11,923	6,000	11,923	6,000	
	Directors Emoluments	1,763	20,179	1,763	20,179	
	Depreciation Depreciation	38,449	20,179	30,344	20,179	
	Profit on disposal of Fixed Assets	36,449 125	- 7	30,344 125	21,510 7	
	Exchange Loss	125	,	120	,	
	<del>-</del>		-	-		
	Auditors' Remuneration	13,701	5,500	11,000	5,000	

## NOTES TO THE FINANCIAL STATEMENTS (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

#### 31. Earnings per share

(Loss)/Earnings per share is calculated based on the loss or profit after tax and the number of ordinary shares issued and fully paid at 31 December of every year.

	, , ,	GRO	OUP	COME	PANY	
		2008 N'000	2007 N'000	2008 N'000	2007 N'000	
32.	Other Charges					
	These relate to various charges and expenses incurred by the executive board in the year. These include:					
	<ul><li>Registration/office rentals</li><li>Advertisement in Foreign media</li></ul>	80,000 100,000		80,000 100,000	<u>-</u>	
		180,000	_	180,000		
33.	Reconciliation of (Loss)/Profit after Tax to Net Cash Flow from Operating Activities:					
	(Loss)/Profit after Tax	(7,933,737)	2,825	(8,009,072)	24,041	
	Adjustments to reconcile Profit after Tax to Net Cash Flows from Operating Activities					
	Depreciation of Fixed Assets	38,449	39,518	30,344	27,518	
	Provision for Bad and Doubtful Debts	713,051	60,467	714,843	59,208	
	Profit on disposal of Investment Provision for Diminution in Investments	(768,432) 7,021,322	(391,407)	(768,432) 7,021,322	(391,407)	
	Profit on disposal of Fixed Assets	(125)	(7)	(125)	(7)	
	Deffered Taxation	(10,095)	-	(10,529)	`_	
	Increase/(Decrease) in Tax Payable	(34,291)	36,091	(30,841)	40,062	
	Changes in Operating Assets and Liabilities					
	Decrease in Debtors and Prepayments	(267,878)	69,780	(245,304)	22,075	
	Increase/(Decrease) in Creditors and Accruals	329,613	(88,579)	290,725	(58,678)	
	Decrease/(Increase) in due to Related Parties	(2,799,895)	-	(2,798,103)	6,253	
	Increase in due from Reinsurance	(11,822)	(000 540)	(11,822)	(000 540)	
	Increase/(Decrease) in Liabilities for Administered Deposit Increase in Life Insurance Fund	721,442	(280,546)	2,005,078 721,439	(280,546)	
	increase in the insurance runu	121,442	-			
		(997,320)	(551,858)	(1,090,477)	(551,481)	
34.	Cash and Cash Equivalents					
	Cash and Bank Balances	76,154	63,426	70,050	63,426	
	Short Term Investments	2,261,514	1,287,724	2,261,466	1,287,724	
	Bank Overdrafts	(690)	(295,747)		(295,747)	
		2,336,978	1,055,403	2,331,516	1,055,403	
35.	Chairman's and Directors' Emoluments					
1	Directors					
. 1	Emoluments of Directors' were as follows: Fees			1,763	9,679	
	Other emoluments as Executive Director				10,500	
				1,763	20,179	
	The Chairman's Fees Amounted to:			738	738	
	Highest paid Director			10,500	10,500	

#### 35. Chairman's and Directors' emoluments (Cont'd)

.2 The number of Directors excluding the Chairman, whose emoluments were within the following ranges were:

	The C	ompany
N	2008 Number	2007 Number
- N100,000	-	-
- and above	7	7
		- N100,000 -

#### 36. Employees

#### .1 Employees remunerated at higher rates:

The number of employees excluding directors in receipt of emoluments excluding allowances and pension contributions within the following ranges were:

			GR	OUP	COM	PANY
			2008	2007	2008	2007
			Numbers	Numbers	Numbers	Numbers
N	N					
100,000	- 150,000		-	-	-	-
150,001	- 200,000		12	11	-	11
200,001	- 250,000		17	15	7	15
250,001	- 300,000		10	5	10	5
300,001	- 350,000		5	2	3	2
350,001	- 400,000		3	5	0	5
400,001	- 450,000		11	3	11	3
450,001	- 500,000		6	6	6	6
500,001	- 550,000		4	11	2	11
	ind above		38	35	26	35
			1		7/-	
2 The numbe	r of persons emp	loved as at				
	he year were as		N'000	N'000	N'000	N'000
Managerial			21	8	8	8
Senior staff			47	29	32	29
Junior staff			38	56	25	56
			106	93	65	93

# NOTES TO THE FINANCIAL STATEMENTS (Cont'd) FOR THE YEAR ENDED 31 DECEMBER 2008

		GROUP		COMPANY	
		2008	2007	2008	2007
		N'000	N'000	N'000	N'000
36.	Employees (Cont'd)				
36.3	The related staff costs amounted to:				
	Staff salaries, wages and bonus	145,617	82,978	145,617	82,978
	Staff pension costs	10,350	6,882	10,350	6,882
		155,967	89,860	155,967	89,860

#### 37. Financial commitments

The Directors are of the opinion that all known liabilities and commitments have been taken into consideration in the preparation of the financial statements under review. These liabilities are relevant in assessing the company's state of affairs.

#### 38. Contingent Liabilities

There were no contingent liabilities at 31 December 2008 (2007 Nil).

#### 39. Capital Expenditure

There were no capital commitments at 31 December 2008 (2007 Nil).

#### **Related Parties**

#### .1 Conau Limited

One of the major shareholders in African Alliance Insurance Company Plc. The Company obtained power of attorney by a resolution of the Board of Directors to act and carry out business activities on behalf of the Company. Details of the transactions carried out during the year by the Company include the following:

- Private Placement of 10 billion units of shares at N2.00 each.

N20 billion

- Purchase of investments and other expenses

N6.065billion

Details regarding transactions entered into with the various subsidiaries of the Company are as stated in notes 4.6 to 4.9.

#### .3 Universal Insurance Plc

Details of the transactions carried out with the company include the following:

- Exchange of shares between the companies

N2.85billion

- Purchase of African Alliance Insurance Company Plc shares

N2.8billion

The N2.8billion shares have not yet been paid for as at date.

#### 41. Comparative Figures

Certain balances for the prior year have been reclassified to conform with current classification.

#### 42. Subsequent Events Review

There are no post-Balance Sheet events which could have had material effect on the state of affairs of the Company as at 31 December, 2008 and the loss for the year ended on that date which have not been adequately provided for or disclosed in the financial statements.

#### 43. SEGMENT INFORMATION BY FUNCTION DISTRIBUTION

Below is the segments reporting by business.

below is the segments reporting by	Life Insurance N'000	Catering N'000	2008 Total N'000	2007 Total N'000
Income				
Gross income	916,192	477,473	1,393,665	664,354
Investment and other income	929,529	8,353	937,882	453,087
	1,845,721	485,826	2,331,547	1,117,441
Expenses				
Underwriting Expenses:				
- Acquisition Cost	13,366	- /	13,366	10,221
- Maintenance Cost	419,440	- /	419,440	78,043
Administered Deposits	-	- /	-	-
Cost of sales	-	206,800	206,800	-
Management Expenses	819,749	185,651	1,005,400	301,464
Direct Claims Paid	310,127	\ <u>-</u>	310,127	408,920
Withdrawals on Insurance Products	•	/-	92,775	170,164
Increase in Life Assurance Fund	453,845	/-	453,845	0
Provision for Doubtful Debts	713,051	A -	713,051	60,467
Interest on Overdraft	93	18,035	18,128	40,025
	2,822,446	410,486	3,232,932	1,069,304
500	(976,725)	75,340	(901,385)	48,137
Total Assets employed	19,259,532	1,283,182	20,542,714	4,647,033

# GROUP STATEMENT OF VALUE ADDED FOR THE YEAR ENDED 31 DECEMBER 2008

	2008		2007	
	N'000	%	N'000	%
Premium less reinsurance Reinsurance commission	918,182 478		667,701 2,122	
Investment Income	918,660 937,404		669,823 450,965	
Total income	1,856,064		1,120,788	
Claims, Maturities, Surrenders, Commissions and Services - Local	(9,557,054)	e	(906,619)	
Consumed in Business	(7,700,990)	100	214,169	100
Applied as follows:				
To pay Employees: - Salaries and other benefits	155,967	(2)	89,860	42
To pay Government: - Taxation - Information Technology Levy To pay Providers of Capital:	21,116	-	45,312 481	21 1
- Interest on Overdrafts	18,128	-	40,025	19
Retained for future replacement of Assets and Expansion of Business				
- Deferred Taxation - Contingency Reserve Fund	(10,095) 9,182		(10,529) 6,677	(5) 3
- Depreciation	38,449	(1)	39,518	18
- (Loss)/Profit for the year	(7,933,737)	103	2,825	1
	(7,700,990)	100	214,169	100

Value added represents the additional wealth which the company has been able to create by its own and its employees' efforts. This statement shows the allocation of that wealth among employees, shareholders, government and that retained for future creation of more wealth.

## **COMPANY STATEMENT OF VALUE ADDED** FOR THE YEAR ENDED 31 DECEMBER 2008

N'000   % N'00		2008		2007	
Reinsurance commission         478         2,122           Investment Income         916,604         666,476           Investment Income         1,845,655         1,117,441           Claims, Maturities, Surrenders, Commissions and Services - Local         (9,648,741)         (968,661)           Wealth (Consumed)/created in business         (7,803,086)         100         148,780         100           Applied as follows:           To pay Employees:		N'000	%	N'000	%
Total income		•		•	
Claims, Maturities, Surrenders, Commissions and Services - Local       (9,648,741)       (968,661)         Wealth (Consumed)/created in business       (7,803,086)       100       148,780       100         Applied as follows:         To pay Employees:       5 Salaries, allowances and other benefits       155,967       (2)       89,860       60         To pay Government:         - Taxation       21,116       -       40,062       27         - Information Technology Levy       -       -       647       1         To pay providers of Capital:         - Interest on Overdrafts       (93)       -       (40,025)       (27)         Retained for the expansion of business:         - Deferred Taxation       (10,529)       -       -       -         - Contingency Reserve Fund       9,181       -       6,677       4         - Depreciation       30,344       (1)       27,518       18	Investment Income	•		•	
Commissions and Services - Local         (9,648,741)         (968,661)           Wealth (Consumed)/created in business         (7,803,086)         100         148,780         100           Applied as follows:           To pay Employees:	Total income	1,845,655		1,117,441	
Applied as follows:  To pay Employees: - Salaries, allowances and other benefits 155,967 (2) 89,860 60  To pay Government: - Taxation 21,116 - 40,062 27 - Information Technology Levy - 647 1  To pay providers of Capital: - Interest on Overdrafts (93) - (40,025) (27)  Retained for the expansion of business: - Deferred Taxation (10,529)	·	(9,648,741)		(968,661)	
To pay Employees: - Salaries, allowances and other benefits 155,967 (2) 89,860 60  To pay Government: - Taxation 21,116 - 40,062 27 - Information Technology Levy - 647 1  To pay providers of Capital: - Interest on Overdrafts (93) - (40,025) (27)  Retained for the expansion of business: - Deferred Taxation (10,529) Contingency Reserve Fund 9,181 - 6,677 4 - Depreciation 30,344 (1) 27,518 18	Wealth (Consumed)/created in business	(7,803,086)	100	148,780	100
- Salaries, allowances and other benefits 155,967 (2) 89,860 60 <b>To pay Government:</b> - Taxation 21,116 - 40,062 27 - Information Technology Levy - 647 1 <b>To pay providers of Capital:</b> - Interest on Overdrafts (93) - (40,025) (27) <b>Retained for the expansion of business:</b> - Deferred Taxation (10,529) Contingency Reserve Fund 9,181 - 6,677 4 - Depreciation 30,344 (1) 27,518 18	Applied as follows:				
- Taxation		155,967	(2)	89,860	60
- Interest on Overdrafts (93) - (40,025) (27)  Retained for the expansion of business: - Deferred Taxation (10,529) Contingency Reserve Fund 9,181 - 6,677 4 - Depreciation 30,344 (1) 27,518 18	- Taxation	21,116	-		27 1
- Deferred Taxation (10,529)		(93)	-	(40,025)	(27)
	<ul><li>Deferred Taxation</li><li>Contingency Reserve Fund</li><li>Depreciation</li></ul>	(10,529) 9,181 30,344		27,518	18
<u>(7,803,086)</u> <u>100</u> <u>148,780</u> <u>100</u>		(7,803,086)	100	148,780	100

Value Added represents the additional wealth which the Companyhas been able to create by its own and its employees' efforts. This statement shows the allocation of that wealth among employees, shareholders, Government and that retained for future creation of more wealth.

## GROUP FINANCIAL SUMMARY FOR THE YEAR ENDED 31 DECEMBER 2008

	2008 N'000	2007 N'000	2006 N'000	2005 N'000	2004 N'000
Assets:					
Cash and Bank Deposits	76,154	63,426	189,047	168,198	218,662
Short term Investments	2,261,514	1,287,724	-	-	-
Long term Investments	3,153,943	758,591	825,358	694,739	554,598
Investment Properties	4,089,088	117,709	23,700	23,700	23,700
Debtors and Prepayments	3,630,208	1,118,321	86,386	208,460	201,382
Due from related Company	2,800,000	105	8,150	-	3,500
Due from reinsurance	11,822	-	_	-	-
Statutory Deposit	200,000	200,000	15,000	35,000	35,000
Goodwill	999,994	_	-	-	-
Fixed Assets	3,319,991	1,101,157	772,126	939,995	630,273
	20,542,714	4,647,033	1,919,767	2,070,092	1,667,115
Liabilities:					
Creditors and Accruals	468,557	138,944	87,561	89,212	105,005
Outstanding Claims	-	-/	-	15,379	3,265
Insurance Funds	1,007,554	286,112	286,112	273,465	37,791
Bank Overdrafts	690	295,747	237,069	99,845	171,903
Tax Payable	74,468	49,779	4,467	9,085	6,282
Deferred Taxation	434	10,529	10,529	9,059	765
Term Loan	13,614	105,000	-	73,333	-
Liabilities for Deposit Administration Fund	2,245,427	240,349	520,895	577,362	587,081
	3,810,744	1,126,460	1,146,633	1,146,740	912,092
Capital and Reserves:					
Share Capital	8,000,000	150,000	150,000	150,000	150,000
Share Premium	14,365,133	-			
Deposit for Shares	2,292,500	2,292,500	-	-	-
Capital Reserve	353,064	-	-	22,496	19,064
Contingency Reserve	35,859	26,677	20,000	25,330	24,701
General Reserve	(10,409,846)	(43,473)	(38,532)	(6,922)	9,549
Core Capital	14,636,710	2,425,704	131,468	190,904	203,314
Fixed Assets Revaluation Reserve	1,931,841	1,000,860	641,666	641,666	463,296
Investment Properties Revaluation Reserve	163,410	94,009	7 -7-/		
Shareholders' Funds/(deficit)	16,731,961	3,520,573	773,134	832,570	666,610
Minority Interest	9	· · · · -	· _	90,782	88,413
	16,731,970	3,520,573	773,134	923,352	755,023
	20,542,714	4,647,033	1,919,767	2,070,092	1,667,115
Gross Insurance Premium	918,182	667,701	945,908	849,096	733,145
(Loss)/Profit before Taxation &	310,102	007,701	340,300	0+0,000	700,140
Exceptional item	(901,385)	48,137	(4,778)	2,473	19,224
Exceptional item	(7,021,322)	-	-	-	-
Taxation	(11,021)	(45,312)	(13,615)	(17,644)	(4,701)
(Loss)/Profit after Taxation & Exceptional item	(7,933,728)	2,825	(18,393)	(15,171)	14,523
Per Share Data (Kobo)					
Net Assets/(Liabilities) per share	1.05	23.47	5.15	5.55	4.44
(Loss)/Earnings per share	(49.59)	1.88	(12.26)	(10.11)	9.68
Note:	. , ,			<del></del>	

(Loss)/Earnings per share are based on (loss)/profit after tax and the number of issued ordinary shares at 31

Net Assets per share are based on the net assets and number of issued and fully paid ordinary shares at 31 December of every year.

## **COMPANY FIVE YEAR FINANCIAL SUMMARY**

Assets:	2008 N'000	2007 N'000	2006 N'000	2005 N'000	2004 N'000
Cash and Bank Deposits	70,050	63,426	188,670	154,486	213,258
Short term Investments	2,261,466	1,287,724	-	-	-
Long term Investments	5,151,602	756,256	825,411	777,705	534,508
Investment Properties	4,089,070	117,709	23,700	23,700	-
Debtors and Prepayments  Due from Re-insurance	3,440,435 11,822	1,118,322	84,082	98,781	98,270
Due from Related Company	2,800,000	- 1,897	8,150		120,377
Other Current Assets	-	-	1,405	4,866	9,015
Statutory Deposit	200,000	200,000	15,000	15,000	15,000
Fixed Assets	1,234,592	513,156	364,174	389,764	69,312
	19,259,037	4,058,490	1,510,592	1,464,302	1,059,740
Liabilities:	100.001	404.070			
Creditors and Accruals	422,601	131,876	84,867	69,227	84,111
Bank Overdrafts Life Assurance Fund	- 1,007,551	295,747 286,112	237,069 286,112	99,845 258,187	3,265 171,903
Tax Payable	58,021	44,043	3,981	2,867	2,727
Deferred Taxation	-	10,529	10,529	-	-
Term Loan	13,614	105,000	-	73,333	-
Liabilities for Deposit					
administration fund	2,245,427	240,349	520,895	577,362	2,407,890
	3,747,214	1,113,656	1,143,453	1,080,821	2,669,896
Capital and Reserves: Share Capital	9 000 000	150,000	150,000	150,000	150,000
Share Capital Share Premium	8,000,000 14,365,133	150,000	150,000	150,000	150,000
Deposit for Shares	2,292,500	2,292,500	_ /	_	_
Contingency Reserve	35,858	26,677	20,000	20,000	20,000
General Reserve	(10,447,307)	(5,600)	(22,964)	(6,622)	(1,821,889)
Core Capital	14,246,184	2,463,577	147,036	163,378	(1,651,889)
Fixed assets revaluation reserve	1,102,229	387,248	220,103	220,103	41,733
Investment properties revaluation reserve	163,410	94,009			
Shareholders' Funds/(Deficit)	15,511,823	2,944,834	367,139	383,481	(1,610,156)
	19,259,037	4,058,490	1,510,592	1,464,302	1,059,740
Gross Insurance premium	918,116	667,701	965,807	859,492	945,908
(Loss)/Profit before Taxation					
exceptional item	(978,529)	64,103	_	-	-
Exceptional item	(7,021,322)	_	-	-	-
Taxation	(9,221)	(40,062)	(16,342)	(5,542)	(1,789)
(Loss)/Profit after Taxation	(8,009,072)	24,041	(16,342)	(5,542)	(1,789)
Per Share Data (kobo)					
Net Assets/(Liabilities) per share.	0.97	19.63	2.45	2.56	(10.73)
(Loss)/Earnings per share	(50.06)	16.03	(10.89)	(3.69)	(1.19)
** .	<del>_</del>	<del></del>	<del>-</del>	_	<del></del>

#### Note:

(Loss)/Earnings per share are based on (loss)/profit after tax and the number of issued ordinary shares at 31

Net Assets per share are based on net assets and the number of issued and fully paid ordinary shares at 31 December of every year.

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## **OFFICE ADDRESSES**

FOR THE YEAR ENDED 31 DECEMBER 2008

#### **ABA**

1, JULIBEE ROAD 0803 218 1930

**ABAKALIKI** 11 NEW MARKET ROAD ABAKALIKI 0803 806 9050

#### **ABUJA**

79 ADETOKUNBO ADEMOLA CRESCENT WUSE II ABUJA 09 523800-1

#### **AKURE**

75 OYEMEKUN ROAD P.O. BOX 122 AKURE 034-231417

#### BENIN

140 NEW LAGOS ROAD BENIN CITY 052 250 604; 0803 841 8027

#### CALABAR

PLOT 38 MCC (ANASA) ROAD CALABAR 087 222 340

#### **ENUGU**

17/23 OGUI ROAD **ENUGU** 042 311 559

#### **IBADAN**

1 NAVADA PLAZA LIBERTY ROAD **IBADAN** 02 213 8387

#### ILUPEJU

34 ASSOCIATION AVENUE ILUPEJU 01 817 0171; 896 4856; 896 4856

#### JOS

22 AHMADU BELLO WAY OPP AP FILLING STATION JOS 073 453 900

#### **KADUNA**

1 AHMADU BELLO WAY KADUNA 062 372 344; 0802 789 9740

#### **KANO**

10/12 LAGOS STREET CFAO HOUSE KANO 064 632 612

#### **ONITSHA**

109 UPPER NEW MARKET ROAD BY D.M.G.S ROUNDABOUT ONITSHA 046 187 0714; 046 187 0712

#### PORT HARCOURT

25 MBONU STREET PORT HARCOURT 084 335 426

#### WARRI

218 WARRI / SAPELE ROAD OPP G.K.S. WARRI

## **ZARIA**

2 MAIN STREET ZARIA 069 - 333057



#### MANDATE FORM FOR THE YEAR ENDED 31 DECEMBER 2008

Date
The Registrars Mainstreet Bank Registrars Limted No 2A, Gbagada Expressway, Anthony Village, Lagos.
Dear Sir,
Mandate Form for E-Bonus and E-Dividend
I/We hereby mandate you to include my/our shareholding in The African Alliance Insurance PLC. among the e-bonus beneficiaries for future bonus issues. My/our Shareholding particulars are:
Surname
Other Name
Address
Signature
Telephone
CSCS Clearing House No.
Account number ————————————————————————————————————
I/We will also like to receive my/our future dividends directly into my/our bank account electronically through e-dividend. My/Our bank account details are as stated below:
Bank —
Branch ————————————————————————————————————
Account Number —
Bank Sort Code
Yours Faithfully,
Signature (s) of the Shareholder(s)

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Please Admit:	
Shareholder's Full Name	
To be completed in advance by Shareholder or his duly appointed proxy to the Annual General Meeting of AFRICAN ALLIANCE INSURANCE PLC. which will be held at the	ıl
<ol> <li>This Admission Card must be produced by the Shareholder or his proxy to obtain entra to the meeting.</li> </ol>	ince
2. Shareholders or proxies are requested to sign the Admission Card before the meeting.	
Number of Shares held	
[Company Secretary]  AFRICAN ALLIANCE INSURANCE PLC.	
Annual General Meeting holding at theApril 12th 2012	
Number of Shares held [To be completed by the Company's Officials]	
Shareholder's Full Name	
[To be completed in advance by Shareholder]	
Signature of Person attending	
[To be signed in the presence of the Company's Official at the entrance of the Hall]	

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## CSCS ACCOUNT NOTIFICATION FOR THE YEAR ENDED 31 DECEMBER 2008

Mainstreet Bank [Registrars] Limited, 2A Gbagada Expressway,

Please credit my account at Central Securities Clearing Systems Limited (CSCS) with all subsequent allotments and bonuses due to me from holdings in the companies as indicated in the right-hand column

Personal Data	Name of Company	Account Number
Surname		
Other Names		
Address —		
Mobile Phone		
Email		
Shareholder's Signature  I.		
2.		
Corporate Seal/Stamp (for Corporate Shareholders)  CSCS Details	ΔΙΙΙ	ANA
Stockbroker		
Clearing House Number		
Authorised Signature & Stamp of Stockbroker		

Please attach a copy of your CSCS statement to this form as evidence that a CSCS account has been opened for you.



## PROXY FORM FOR THE YEAR ENDED 31 DECEMBER 200

#### PROXY FORM FOR VOTING AT THE AGM

All members of AAPlc have the right to vote at the AAPlc AGM.

If a Member is unable to attend, the Member may complete the Proxy Form below, or a similar document with the same information, to authorize another Member to vote on the absent Member's behalf.

## AFRICAN ALLIANCE INSURANCE PLC (AAIPLC) ANNUAL GENERAL MEETING (AGM)

#### **APRIL 12<sup>TH</sup>, 2012**

This Proxy shall continue to be in effect until and unless withdrawn by written notice delivered to the Secretary, but shall not apply in instances wherein the undersigned personally attends the meeting.

IN WITNESS WHEREOF, the undersigned has executed this Proxy this\_\_\_\_ day of \_\_\_\_\_\_ 2012

(Printed Name of Shareholder) (Authorized Signatory/Signature)

(Address)

Date: \_\_\_\_\_

\*\*A person giving a proxy may revoke it at any time before it is exercised. A proxy may be revoked by:

- (a) The filing with the Corporate Secretary, on or before the termination of the proxy validation proceedings scheduled before the meeting, a written notice revoking it;
- (b) Attending the meeting and voting in person. Mere attendance at the meeting will not automatically revoke a proxy.